

## STATE OF WISCONSIN

# GOVERNOR'S TASK FORCE ON REDUCING PRESCRIPTION DRUG PRICES

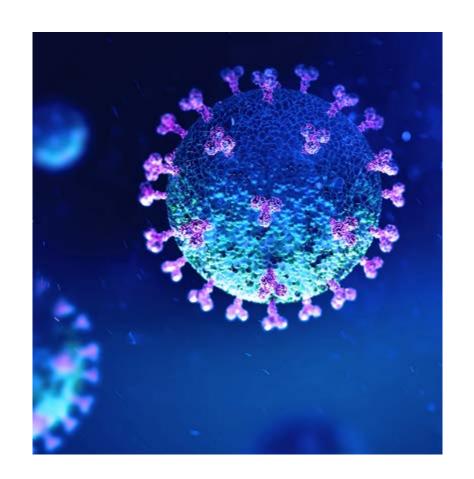


# Delivering **Quality** Medicines that are **Available** and **Affordable**

## Civica — COVID-19



- Mission of Civica: Provide essential quality medications to the patients who need them.
- Prioritization: From the health systems that utilize the medications.
- 10 of the 19 medications that Civica is currently manufacturing and distributing are being used in clinical protocols to treat COVID-19 patients
- These medications include (but are not limited to):
  - Fentanyl
  - Morphine
  - Midazolam
  - Ketamine
  - Sodium Bicarbonate
  - Vancomycin









## Civica Rx - Established in September 2018



Serving in the public interest as a non-stock, non-profit corporation to address shortages of generic drugs while lowering their cost

Founded by leading health systems concerned about generic drug shortages, and philanthropic members passionate about improving healthcare

Committed to transparency, a one-price-for all model, and its membership is open to all

~50 Health Systems Members

1200+ Hospitals 30% of U.S. Licensed Beds

**50** States 19
Drugs in production or shipped



# Civica's Membership Momentum



### **Governing Board**























#### **Founding Members**



















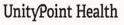
SANF#RD











Baptist Health South Florida

### **Partnering Members**















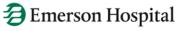






























CONE HEALTH













## Civica's Role in the Generic Drug Market



- Bring true competition to the generic market, focusing on value (price and quality)
- Ensure stable and predictable supply of essential generic drugs, correcting shortages
- Be a conscience of the market, serving as a check against aggressive pricing behavior or generic drug manufacturers





## **How Civica Works**





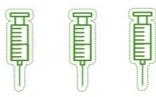
#### REDUCING DRUG SHORTAGES THROUGH COLLABORATION

#### Health Systems



Member health systems prioritize the medications needed to reduce shortages for patients and identify the volume requirements for their hospitals.

#### Manufacturers



Manufacturers commit their production capacity based on long-term projected volumes of medications identified by the health systems.

#### Result



Reliable supply of essential generic medications promptly improves patient care.



# Civica's Three-pronged Manufacturing Approach



- Work with generic drug manufacturers that have the US FDA approved manufacturing facilities to produce generic drugs under Civica's National Drug Code, allowing manufacturers to re-enter the market or increase existing capacity.
- Develop Abbreviated New Drug Applications (ANDAs) for generic drugs and working with contract manufacturing organizations to produce Civica medications.
- Acquire/build Civica manufacturing facilities using Civica's ANDAs





# Progress on partnering manufacturing strategy



19 drugs, prioritized by Civica health systems, either available for delivery to our health system partners or in production including:

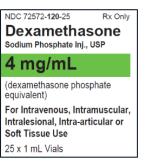




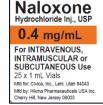












NDC 72572-450-25 Rx Only



NDC 72572-350-01





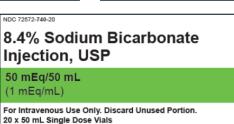




10 x 5 mL Multi-Dose Vial













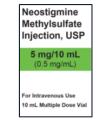




Contains Benzyl Alcoho







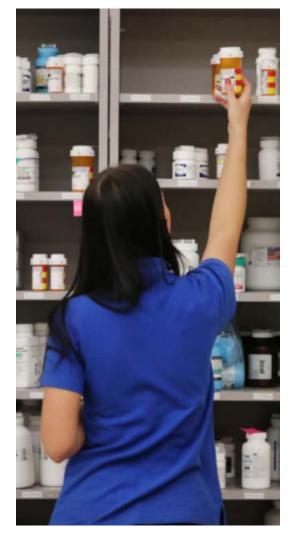


# Civica's Continuum of Care / Outpatient Retail Strategy



On Jan 23, 2020, a new entity was announced focused on development & manufacturing of high-cost generic drugs in the retail space.

Intent: Continue the Disruptive Innovation to assure we are meeting the needs of patients.







## Consistent, Sustainable, Medications at Affordable Prices











## To assure healthcare providers can focus on patient care



















Quality



Supply



Sustainability