# WISCONSIN PHARMACY COST STUDY COMMITTEE

Final Report to the Governor's Task Force on Reducing Prescription Drug Prices

July 22, 2020

### WPCSC BACKGROUND

- Inter-agency workgroup began meeting in 2017
- Applied for tech assistance in 2019 and formed the WPCSC
- Committee included representatives from DHS, ETF, OCI, and DOC
- Supported by staff workgroup able to complete deeper cost and policy analysis
- Reviewed options to improve individual agency purchasing arrangements and combined purchasing options

## INDIVIDUAL AGENCY OPTIONS

# 340B CENTERS OF EXCELLENCE

Contracts to direct all patients to a 340B entity in exchange for pass-through of drug acquisition costs

ETF could pursue, but possible conflict with current transparent model

Medicaid would need to pursue a freedomof-choice waiver; concerns about rural access limiting equitable implementation

DOC has existing contract relationship with UW Hospital, but cost of moving patients to hospital site neutralizes savings

340B ENTITY COST BILLING REQUIREMENT Adding contract requirements for 340B entities to bill agencies at acquisition cost for 340B drugs

Price confidentiality prevents audit and enforcement of these types of provisions

340B SUBGRANTEE STATUS FOR DOC Public Health entities receiving funding under Section 317 and 318 of the PHSA can be 340B covered entities

Other state correctional departments have entered into subgrantee arrangements to receive 340B prices for incarcerated populations

DPH favorable to creating relationship

### VALUE-BASED CONTRACTING



Agreements that tie the reimbursement for a drug to patient health



Includes subscription models (Louisiana & Washington) as well as outcomes-based models (Oklahoma)



Substantial administrative lift to set up contracts and monitoring



Challenges in defining meaningful outcomes



Access to health data limited



Outcomes from such contracts are still not known

## COMBINED AGENCY OPTIONS

### POOLED PURCHASING

- Co-negotiated rebates
- DOC does not currently receive rebates beyond discount negotiated by MMCAP
- Medicaid works with TOP\$ for supplemental rebates;
   pooling possibly could increase those rebates
- Lack of transparent data on current pricing makes any combined purchasing effort high risk, and available data indicated limited reward



### PREFERRED DRUG LIST / FORMULARY ALIGNMENT

Medicaid uses PDL to encourage members to use lower-cost drugs

ETF and DOC have closed formularies

Alignment of PDL with formularies to create quasi-pooled arrangement

No guarantee of price impact, likelihood of member disruption

## COMMITTEE ACTIONS & RECOMMENDATIONS

- Committee recommended DOC pursue 340B arrangement
  - In progress, target 2021
- Other concepts were either not feasible, savings were not significant or unknowable, or disruption and administrative lift would outweigh savings
- Some concepts were ultimately outside the scope of the Committee

# ADDITIONAL RECOMMENDATIONS OUT-OF-SCOPE

### FOR TASK FORCE CONSIDERATION

### Price Transparency

- WPCSC work was limited by ability to analyze costs
- Intra-agency spending transparency is critical to negotiate in good faith
- State-level laws may not be enough

### Drug Reimportation

- Appears to be some success in other states (ex:VT, UT)
- Utility could be limited, especially if other states move to this model

### FOR TASK FORCE CONSIDERATION

#### Sole Statewide Purchasing Entity

- Single purchasing authority could have ability to see all purchasing data
- Substantial reorganization of how drugs are purchased by agencies currently
- Possibility to pull in purchasing for the public

### Public Health Purchasing of Chronic Disease Drugs

- Model after Vaccines for Children and/or Wisconsin Chronic Disease Program
- State could bulk purchase certain drugs relevant to public health concerns
- Likely considerable cost and administrative challenges

### THANK YOU

Renee Walk, MPH

Lead Policy Advisor, Office of Strategic Health Policy

WI Department of Employee
Trust Funds

renee.a.walk@etf.wi.gov