

Drug Pricing: The Hospital Experience

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**Door County
Medical Center**

IN PARTNERSHIP WITH HOSPITAL SISTERS HEALTH SYSTEM

Trusted team. Close to home.

75 Years of Service

Door County Medical Center (DCMC) has provided 75 years of quality health care to residents of Door County & northern Kewaunee County

- Established as a non-profit hospital organization in 1944
- Became part of Ministry Health Care in 1999
- Ministry Health Care became part of Ascension Health in 2013
- Established formal partnership with Hospital Sisters Health System in November 2016



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DCMC Today

- FY 2019 Statistics
 - \$89 Million in Net Operating Revenue
 - 1,278 Inpatient Admissions
 - 8,771 ED Visits
 - 76,330 Clinic/Urgent Care Visits
 - 563 FTEs/670 Employees
 - 25,000 Unique Patients Served



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Keeping You on Track

Urgent Care is open every day 7am - 7pm



Drug Spend

	FY17	FY18	FY19
Drug Spend	\$2.6M	\$2.6M	\$4.1M
Total Expenses	\$80.8M	\$82.1M	\$88.3M
% Increase		0.0%	4.7%
Ratio	3.2%	3.1%	4.7%

High Cost Drugs

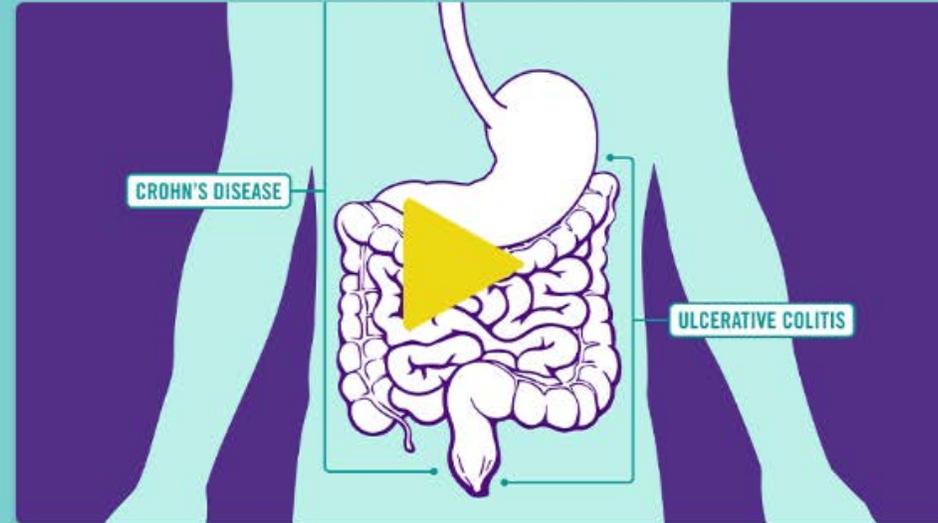
What is STELARA® and how does it work?

- STELARA® is a prescription biologic medicine
- Many biologics are made from proteins, genes, or antibodies
- Some biologics target enzymes or proteins that may cause inflammation—like the inflammation thought to cause Crohn's disease symptoms

STELARA® works differently

There are many different naturally occurring proteins in the body that contribute to inflammation. Patients with Crohn's disease are found to have elevated levels of two of these proteins, IL-12 and IL-23.

STELARA® is the only FDA-approved medicine that targets IL-12 and IL-23, which are thought to be associated with gastrointestinal inflammation in Crohn's disease.



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High Cost Drugs

- No



The screenshot shows the top navigation bar of the NovoSeven RT website. On the left is the logo for NovoSeven RT, which includes the text "NovoSeven® RT", "Coagulation Factor VIIa (Recombinant)", and a stylized blue and red logo. To the right of the logo are links for "LOG IN" and "REGISTER". Further right is a search bar with a magnifying glass icon and a microphone icon. Below the search bar is a horizontal menu with the following items: a home icon, "Clinical Data", "Hospital Use", "Pharmacology", "Dosing & Administration", "Safety Profile", and "Resources". Below the menu is a red text notice: "COVID-19 Notice: [Novo Nordisk Information and Resources. Click here.](#)"

Experience you can count on.

NovoSeven® RT helps the broadest range of patients^a with bleeding disorders as compared to FEIBA® and Obizur®.¹⁻³



High Cost Drugs

- Naloxone

Naloxone

Common brands: Evzio, Narcan

Narcotic

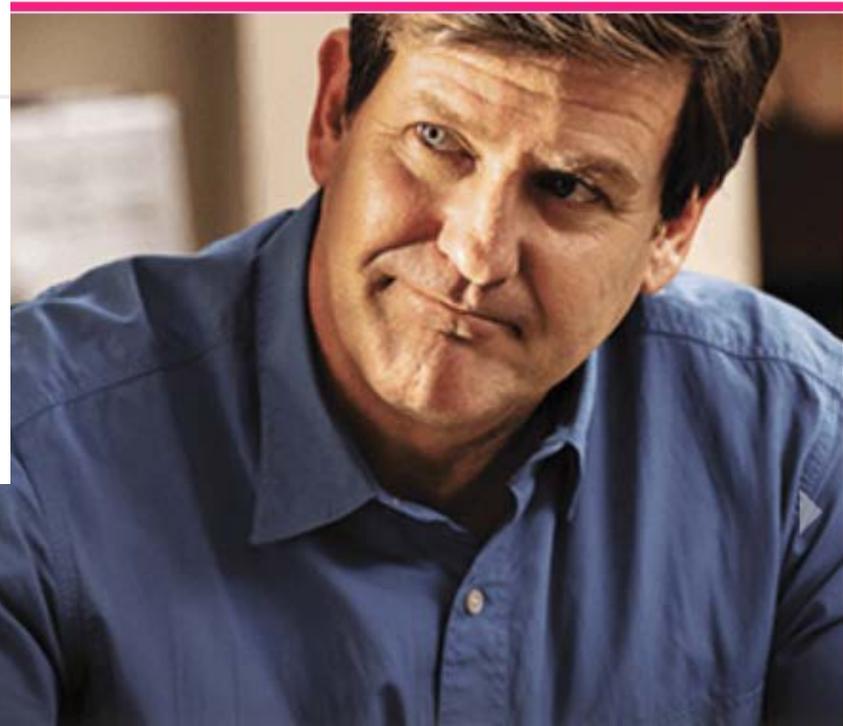
It can treat narcotic overdose in an emergency situation.

Brands: Evzio and Narcan

Availability: Prescription needed

Pregnancy: Consult a doctor

Alcohol: No known interactions with light drinking



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High Cost Drugs

Epinephrine

Common brands: EpiPen, EpiPen Jr 2-Pak, Adyphren

Blood pressure support and vasoconstrictor

It can treat severe asthma attacks and allergic reactions (including anaphylaxis) in an emergency situation.

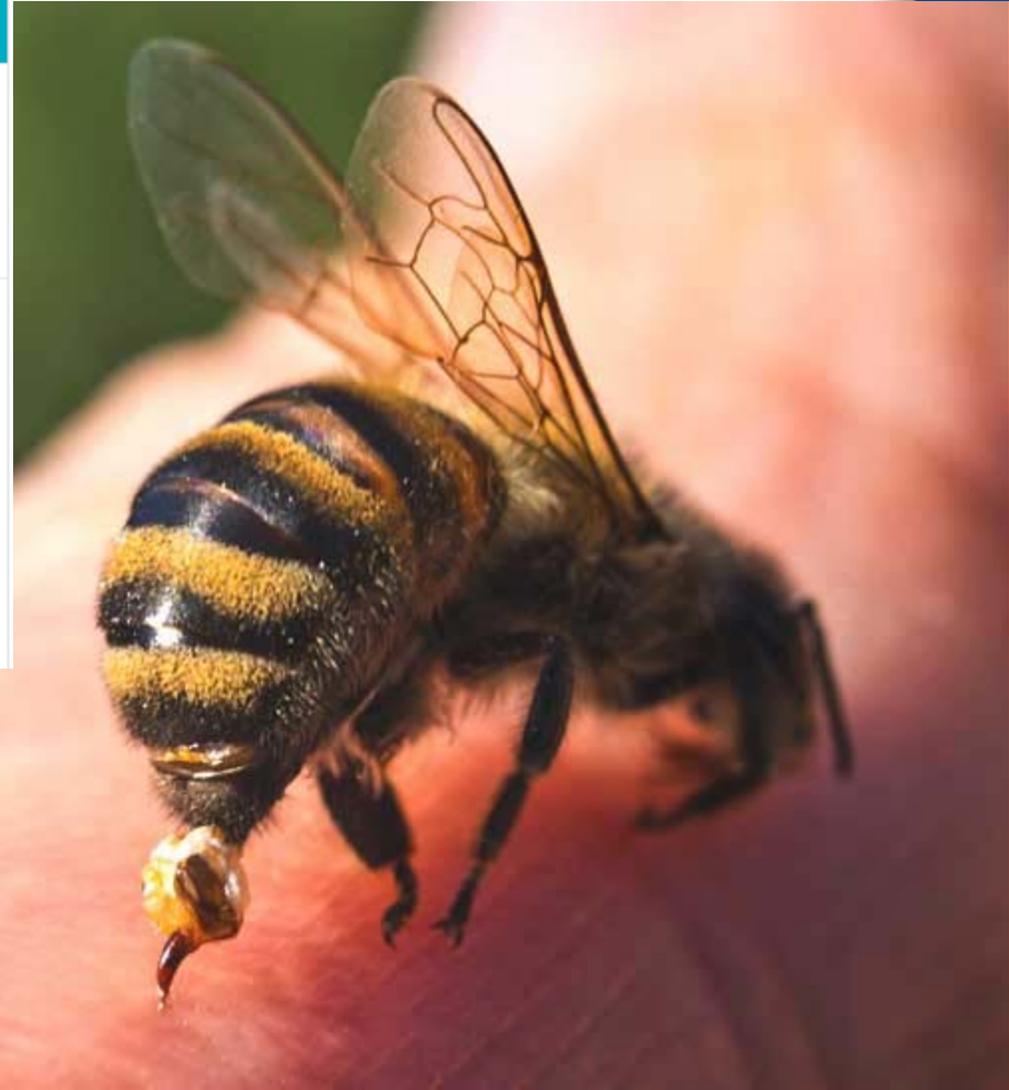
Brands: EpiPen, EpiPen Jr 2-Pak, Adyphren, EPIsnap, EpinephrineSnap-V, Adyphren Amp, Adyphren Amp II, Adyphren II, Auvi-Q, and Bronchial Mist Refill

Availability: Prescription sometimes needed

Pregnancy: Consult a doctor

Alcohol: Interactions can occur

Drug class: Nonselective adrenergic agonist



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The Art of Sourcing Drugs

- Drug availability is the priority with affordability as a second priority
- Attention to it every day
- Recalls
- Working with partner facilities
- Communication with 3rd party buyers

Questions?

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STATE OF WISCONSIN

**GOVERNOR'S TASK FORCE ON
REDUCING PRESCRIPTION DRUG PRICES**

Contact information:

Email: OCIRXDrugTaskForce@wisconsin.gov

Website: RxDrugTaskForce.WI.gov